



Company Portfolio



Directional Boring



Aerial Infrastructure



CATV System



Data Network

We're there with pride first to assure quality in the end...



Quality Work Since 1990



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Introduction

AMcomm Telecommunications Inc. was founded in May of 1990 as a contracting firm primarily focused on assisting Michigan based cable operators with pre and post home installations, drop burial , and MDU services. Since our conception, AMcomm Telecommunications Inc. has expanded via merger, acquisition and continued quality to become one of the leading voice, video and data communication specialists in the industry. The diversity of services offered gives our clients a one stop shop solution without the headache of having multiple contractors to complete a single project. Our customers have come to expect the quality and strength in the services offered, relying on our established history of being able to accommodate all facets of their communication needs. Our financial strengths are the cornerstone to our continued success, allowing our customers the security of hiring a contractor able to handle these efforts on a turn key basis.

It is of the utmost importance to our management and employees that we continually maintain a high levels of client satisfaction across the board for overall telecom service in categories such as quality, innovation, reliability, customer support, and value.

Mission Statement

Our Mission is to provide top quality service and supplies at cost effective prices to all of our customers, both large and small. We know that our first responsibility is to the commercial and residential customers who utilize our services. Our strong financial position will enable us to become the market leader, locally and then nationally.

In carrying out our day-to-day business we aim to:

Follow the philosophy that our customers and employees are the two most valuable assets of the company. We actualize this philosophy by producing unrivaled results for our clients while maintaining a satisfied and enthusiastic workforce.

Treat our employees with respect, provide a safe working environment and pay a fair wage, thus giving our customers guaranteed quality workmanship and cultivating a positive work atmosphere.

Be considered the forerunner in customer service and satisfaction within our industry on account of our exceptional performance in each of our interrelating departments.

Through a long-term commitment to this mission, we will be known as a company that strives to provide quality and affordability to all of our customers. Our customers, vendors and employees see AMcomm Telecommunications Inc. as a guaranteed, dependable, high quality service and as a source of wide ranging knowledge of all aspects of telecommunications needs.



Company Vision

We anticipate AMcomm Telecommunications Inc. to one day be known as the go-to company for quality sales, service and construction in the telecommunications industry. Employing trained professionals in all divisions, AMcomm's guarantee of quality will give us the distinction and reputation of industry leader.

Divisions



Directional Boring Technologies

AMcomm Telecommunications Inc. merged with Michigan-based Directional Boring Technologies Inc. in July of 1998. This union has proven to be successful in establishing ourselves as one of the leading firms in the underground utility and horizontal directional boring industry. Our clients recognize that our vast experience and large asset base allows our firm to meet deadlines that can not be accommodated by most of our competitors in today's market.



Coastal Connection

AMcomm Telecommunications Inc. completed its acquisition of Michigan-based Coastal Connections in November of 1999. The addition of this aerial fiber and utility company has established our firm as a "one-stop-shop" for all facets of underground, aerial and infrastructure services to our clients. Additionally, the acquisition has allowed AMcomm to build a fiber optic footprint that connects major cities throughout lower and mid Michigan for the purpose of long haul, dark fiber leasing to our customers.

Staffing



AMcomm takes pride in the business of maintaining its staff.

Our management team has a combined experience of over 250 years in the telecommunications industry and realizes the importance of a workforce that represents our clients, our company and our ethics. We feel it is essential to our continued success to employ only the highest quality of individuals and to expand on their potential with proper training, including new technology awareness. Employees are offered incentives, in addition to a great work atmosphere and competitive wage, of financial bonus opportunities for work quality and completion. AMcomm and its divisions currently employ over 150 people that are trained and ready to meet our client's telecommunications needs. Our human resource department takes great measures in evaluating new hire candidates by requiring background checks, comprehensive drug testing and DMV reporting prior to offering any employment opportunities.

Services

AMcomm Telecommunications Inc. takes pride in the wide variety of services we offer. We maintain high standards of quality daily to offer quality in every department.

Cable Television Services:

- *Complete System Audit and Design
- *Fiber Optic Installation
- *Coaxial Installation
- *Coaxial and Fiber Splicing
- *Computer Tracked Drop Burials
- *Set Top Installation
- *High Speed Data Modems
- *Disconnection Services
- *System Wreck Out
- *Permitting
- *Directional Boring
- *Aerial Construction
- *Underground Construction
- *Fiber Blowing
- *Duct Rodding
- *Fiber and Copper Testing
- *Complete System Rebuilds

AMcomm built its foundation in the cable television industry supplying contracted labor services exclusively to cable providers.

This dedication to the cable contracting sector has afforded us the ability to expand into the wide variety of industry services offered today

We would truly like to thank this industry for giving us the chance to prove our reliability.

Thank YOU!!!

Telecom provider services:

- *Complete System Rebuilds
- *Fiber Optic Installation
- *System Wreck Out
- *Directional Boring
- *Underground Construction
- *Fiber Blowing
- *Dark Fiber Leasing (long haul)

- *Complete System Audit and Design
- *Fiber Splicing
- *Permitting
- *Aerial Construction
- *Emergency Stand by Service
- *Duct Rodding
- *Fiber and Copper Testing

Commercial / Municipality Business Services:

- *Voice, Video and Data Cabling**
- *Local Area Networks**
- *Wide Area Networking**
- *PC Phone Integration**
- *Fiber Cabling**
- *School Infrastructure Cabling**
- *Aerial Construction**

- *Rack Management**
- *Moves Ads and Changes**
- *Voice Mail**
- *Premise Paging**
- *Dark Fiber Leasing**
- *Underground Construction**
- *Fiber and Copper Testing**

Specialty Utility Services: (Water & Sewer Licensed)

- *Water and Sewer Directional Boring**
- *Electric Directional Boring**
- *Duct Rodding**

- *Gas Line Directional Boring**
- *Manhole Placement**

Miscellaneous Additional Services:

- *Installation Assistance with Directional Boring to Irrigation Companies**
- *Installation Assistance with Directional Boring to Electrical Companies**
- *Builder Pre and Post Communications Wiring**
- *Residential Pre and Post Communications Wiring**
- *Communications Consulting**

AMcomm has also accommodated many of our competitors by assisting in making contract deadlines and fulfilling contractual obligations. We would be more than happy to discuss assistance needs for your project. This area of service is handled with great care, insuring a good business ethic for all parties

Drop Burial Services:

AMcomm has a lot to offer its clients as a hassle free drop burial contractor. Our computerized drop burial program and strong supervision platform allows our client a quick response to the status of any bury. All work, whether pending or completed, is forwarded daily to our client via internet communication, so there is no guess work. Our client sees what we have and what was done daily. Billing is formatted to correspond with this daily routine to assure simplified invoicing. AMcomm door tags are placed on every home instructing customers to verify that irrigation, lighting, and other privately owned facilities are in good working order. If a problem exists, we assure a quick resolution. Our door tags instruct customers to call our toll free number at AMcomm's office direct, not yours. Our quality control is among the industry's best, we complete over 15,000 buries annually and we inspect an average of 30% of all our work. Equipped with over a dozen drop plows and several drive bore machines, AMcomm is ready to handle the job. Additionally, our underground construction service complements this department, assisting with directional boring equipment when needed.



Residential Analog and Digital installation / Disconnect services:

We have a proven history for providing our clients with qualified installation technicians that are trained and ready to meet today's CATV, HSD and VOIP installation needs. Our installation technicians are equipped with the latest technology available in signal strength and reverse-scan meter equipment, leakage detection tools, hand-held communication devices and work load apparatus (system specific for clients utilizing these technologies), uniforms and company badges as standard issue. Our installers are continually trained and informed on industry changes and are sent for various training and testing opportunities such as NCTI and various vendor certifications on equipment usage. In addition, our HSD technicians carry laptops and have an extensive knowledge of computer software. Our techs are quality inspected on a daily basis by our quality control personnel to assure mandatory compliance of our client's service requirements. On average our QC department inspects 15% to 25% of all work completed as stipulated by our clients, this ratio is spread out amongst our staff equally as to assure company wide compliance in quality assurance. Routes are critiqued weekly by our operational managers to achieve a 97 % or better completion rate. AMcomm offers our clients additional services, such as dispatching, warehousing facilities and project management for rebuild / new build environments. AMcomm is your answer to top notch, on-time installs.

AMcomm CATV Call Center

In 2007, AMcomm Telecommunications Inc. integrated a new method of determining customer satisfaction by developing a Call Center. All jobs in the CATV department are entered into the Call Center system and issued out to technicians. Through our database we are able to track all job timeframes and reassign technicians when needed. This is particularly helpful in situations of technician overload.



Once the installation has been completed, the technician telephones our Call Center and then hands the phone to the client. Our Call Center employee informs the customer that they are calling to verify levels of satisfaction with the installation, while also noting they would be more than happy to call back at a time more convenient and/or without the technician present. If they agree to answer the questions, a short and scripted interview takes place. Our Call Center staff member asks the customer a series of questions including how well the technician explained what he was doing, how to use what was installed, and whether or not the technician left the area in the same condition it was upon his arrival.

Our Call Center Dispatch confirms open/close reports with our client's dispatch every two hours, assuring that every recently completed job has been called for our satisfaction survey. This not only gives us an idea of how pleased our customers are, but also that our installations are in proper working order. To assure correct installation, our Call Center employees search a client owned web base application to make sure specifications are being met. This allows for more accurate installations, as we are able to see exactly what was installed and check it against what was on the work order. The Call Center is open and active until the last technician is out of the field and end of the day reporting has been satisfied and approved by night time install supervisor. The next day check in is completed in continuity with that report.



AMcomm truly understands the importance of protected our client inventory.

In 2006, AMcomm is proud to announce the completion of our technology systems and employee protocol updates to our warehouse operations. One of our most valuable updates has been the addition of our warehouse manager who brings to AMcomm a wealth of knowledge and experience with his 17 year experience in cable television, converter tracking and warehouse management history with Bright House Networks. We have updated all of our computer tracking systems with state of the art symbol scanners, portable computers, mainframe server protection, data recovery system, barcode labeling, custom shelving and employee issue protocols. These changes have already proven to our customers the reliability in our ability to track and maintain a solid routine in converter usage, on hand quantities, customer and technician accountability.



Coax & Fiber Splicing

We are no stranger to the splicing business and understand just how important it is to get back up and running without hesitation. Our data division is highly trained and focused on meeting our client's needs. We have never encountered a situation that we could not handle, whether it be an unanticipated cut or a difficult environment to work in our technicians are always ready for the unexpected. We have employees available 24 hours a day, 365 days a year to handle any unforeseen circumstances. We offer the best quality workmanship, utilizing the most up-to-date equipment available, and perform work in the safest manner. Turn to AMcomm first, for new builds or repairs, and be assured of an outstanding result.



Engineering, Permitting and Strand Mapping

AMcomm Telecommunications Inc. has a skilled engineering staff that makes difficult permitting a thing of the past. Our excellent relations with power companies, railroads, state and city municipalities and private easement owners, coupled with our knowledge and experience within the industry allows us to be an authority in permitting and design. Our Bisci trained specialists and designers use the latest technology in AutoCAD and Global Positioning to engineer exact coordinates onto scaled landbases while simultaneously mapping it into AutoCAD. When our technicians leave the field, our strand mapping is complete. After submitting to appropriate pole owners for attachments under NEC and/or NESC specifications, we verify all make ready assessments to make sure our client is getting the best possible value. We have saved our clients hundreds of thousands of dollars by taking this extra step.



Underground Construction:

We currently have a large customer base that contracts services for underground cable, utility and fiber optic construction. This customer base consists of nationwide customers such as Sprint/Nextel, Bright House, AT & T Cable, Comcast Cablevision, TCLP, and DTE Energy. AMcomm Telecommunications is currently servicing these customers on a statewide basis, but plans to expand to the regional level. This division has become highly regarded in the directional boring industry due in part to our expansive inventory of underground machinery. We are able to complete many jobs that in the past were considered impossible or too costly to complete due to surface damage. AMcomm is able to install underground materials ranging from 1/2" to 18" with minimal disruption of landscape, using state of the art trench-less technologies. Our customers have also been very pleased with our recently added track management system which has allowed us to offer our customers a complete as-built description of the bore path. We also feel that we have an advantage over our competitors in the directional boring industry due to our active experience and understanding of commercial infrastructure wiring and aerial plant installation .



Crews work diligently to complete various complex bores utilizing state of the art horizontal directional boring equipment during the construction of the Muskegon County ISD Fiber Project - River crossing shown is the White River, Bore was completed in 2006





Tower Sites

In 2005 AMcomm Telecommunications Inc. widened the scope of its underground department by incorporating the civil work for tower sites into its already large repertoire. Preparing locations for new cell towers or the addition of new carriers at existing tower sites, AMcomm has been involved in every step of the process, from breaking new ground to the final civil ready stage of development. Working on sites belonging to T-Mobile, Metro PCS, Centennial Wireless and others, AMcomm constructed civil ready foundations for future tower locations. In preparation of these sites, the underground department is able to construct multiple roads, grade and level the tower site, install subterranean conduit, pour concrete pads for the placement of equipment shelters, gravel land surfaces, erect retaining walls as required and install decorative wood fences around the compound if needed. These provisions leave the site primed for the necessary electrical work and ultimately ready for the tower build or carrier adjunct. To date, AMcomm has completed approximately 100 such tower sites throughout the state of Michigan.



Aerial Construction

Our Aerial department has become one of the most respected in the industry for new build projects and plant maintenance. This division has a sizeable fleet of vehicles, ranging from 30' to 55' booms, that allows us to continuously meet construction deadlines safely and adeptly. Collectively, with our Data and Underground departments – AMcomm Telecommunications Inc. is truly a one-stop-shop for all constructions needs.



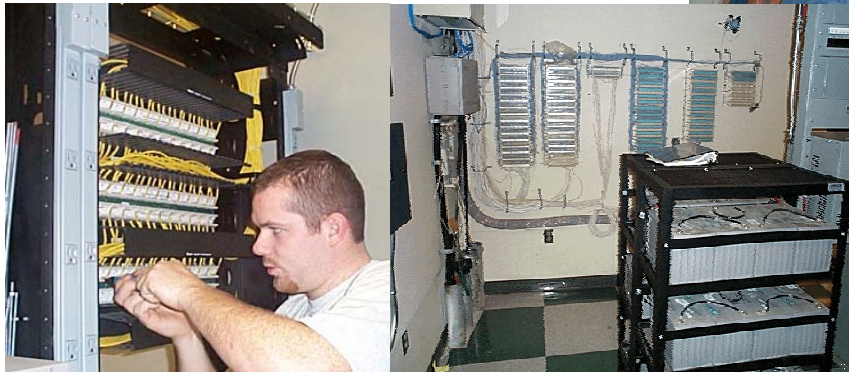
MDU & Prewire Services

AMcomm truly realizes the importance in a job well done when it comes to prewire services, there are no second chances to get it right after the construction is complete. Whether it is a single family home or a 300 unit complex our team has the vast experience and the qualifications to deliver a first-rate performance.



Voice, Video & Data Infrastructure Cabling

We have proven our reliability and proficiency in the area of sales and installation of commercial telecommunication and infrastructure cabling. Our current marketing target includes commercial construction contractors involved in the development of major shopping centers, industrial parks, high rise facilities, schools and municipalities. AMcomm is very proud of the success of this department and we feel it is a direct reflection of our continued commitment to meet our customers needs. Some of our most recent accomplishments have been the complete renovation of the Clarkston, Walled Lake, Gross Point, Huron Valley, Anchor Bay, Hartland, and Richmond School Districts for their voice, video, and data infrastructure and fiber optic systems. In addition we feel this department is well accented by our underground and aerial departments when LAN or WAN applications are required.



Duct Rodding

AMcomm has cut no corners when it comes to purchasing the proper equipment for an efficient and quality installation. Our rodding crews are always ready to assist in salvaging that duct that just won't pass cable or installing ducts for that multiple chase solution to your single chase environment .



Fiber Blowing / Tugging

AMcomm is always ready to assist when it comes to a damage free and quality installed fiber or coax. Our equipment is at the top of its class for a safe and timely installation, there is no room for the financial loss associated with a fiber damage or extensive down times. Our crews have accommodated many jobs, ranging from high traffic road side and city environment to country running with long haul requirements.



Lease Fiber

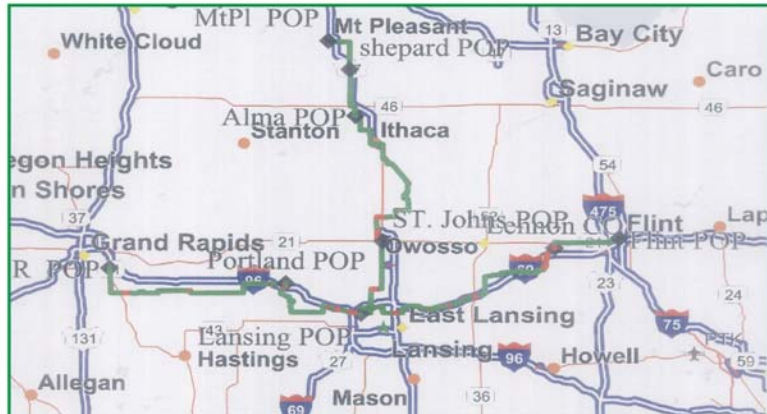
In the year 2000 AMcomm Telecommunications Inc. set out to build fiber routes for the purpose of dark fiber leasing. We are proud to announce that in 2002 we completed this task on time and within budget. The network is approximately 250 miles of fiber connecting several key cities in the Michigan market and is currently located in 10 pop sight locations. We have found that many of our clients can not afford the time constraints required to build long haul fiber networks and are forced to lease fiber in order to meet construction deadlines. In some cases it is also very costly to build a network when the only requirement is a fiber or two and leasing such facilities makes better economic sense. Looking ahead, It is our goal to add an additional 650 miles over the next 3 years in this market .



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Michigan Fiber Route - Flint to Lansing / Lansing to Grand Rapids / Mt Pleasant to Lansing



AMcomm Telecommunications Inc. currently has dark fiber available in areas highlight Above

Satisfied Customers

3-Comm LLC



at&t



Alcatel-Lucent

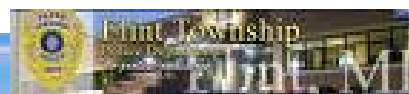


Birch Run Area Schools



Everest Academy

DTE Energy



More Satisfied Customers



Also...

Advanced Integration Group, Inc.
Anchor Bay Public Schools
Childs Consulting Associates, Inc.
Detroit Activity Center
Flat Rock Public Schools
General Electric Contracting
Harper Woods Public Schools
Hittle Construction

Woodhaven—Brownstone Public Schools

Internet123.com
Michigan Department of Military Affairs
Nelson Plumbing
Saginaw Transition Center
TCA Fulfillment Services
Telecom LLC
Traverse City Public Schools
Westphalia Telephone

Biographical Info



Matthew Schultz – President/Owner of the corporation originally founded AMcomm Telecommunications Inc. starting with contracted installations, pre-wires and drop burials to local cable affiliates. In the following years he has proven to be a stable, innovative and dependable asset to the industry. He expanded the company with the addition of residential / builder services, satellite service and installations. AMcomm Telecommunications Inc. has become one of the largest companies in the area providing these services. Due to the continued dependability and quality of service performed by AMcomm, he was then inundated with requests for additional services such as mainline construction and directional boring technologies. To accomplish this addition, as well as to assist with the growing responsibilities of such a large company, He felt that a network of partners specializing in these fields would be needed to continue the quality and efficiency of the services being offered. This 1996 decision has proven to be very successful.



David A. Dismuke – Vice President/Owner of AMcomm Telecommunications Inc. has been involved in the cable industry since 1980. After a tour in the Air Force, Mr. Dismuke began his career by completing an Associate's Degree in electronics at Bay Valley Technical Institute. In 1985, he obtained an FCC General Radio and Telephone License. He then worked as a field technician at Gill Cable in San Jose, working his way up to Head End Technician. Mr. Dismuke moved to upstate New York in 1989 to work for Cable Vision Industries as Chief Technician. In 1994 he accepted a position at TCI Cable Company as a Technical Operations Manager. Mr. Dismuke has managed up to 125 employees and has been responsible for all technical phases of the cable system. In 1996 he secured a position at AMcomm Telecommunications Inc. as partner and Vice President. Having worked in all areas of the cable industry over the years Mr. Dismuke has been an integral component in our high level of customer satisfaction. His knowledge of both the in-house and contractor sides of the industry make him a vital part of our Management Team.



Jonas A. Ramonaitas – Vice President-Data Div. / Owner of AMcomm Telecommunications, Inc. has been involved with the cable industry since 1990. Mr. Ramonaitis started his career by completing a three-year CATV journeyman program at the University of Hawaii. Mr. Ramonaitis worked his way from basic installations to commercial / M.D.U. custom work. In 1993 he accepted a job with Walsh Service Company his duties were to supervise crews in large commercial facilities for voice/video/data structured cabling. In 1994 he expanded his background by moving to National Communications in Louisville Kentucky. Here his duties consisted of training journeyman technicians in custom wiring of multiple dwelling units as well as commercial facility rebuilds. Mr. Ramonaitis accepted the position of Executive Director of Operations of AMcomm Telecommunications Inc. in 1996. Since then he has lead the way for AMcomm Telecommunications Inc. to become established as a well known and respected voice, video & data contractor in the industry. In 1998 Mr. Ramonaitis was offered and accepted ownership in AMcomm Telecommunications Inc. for his outstanding contributions to the company.



Donald Weishuhn – Vice President of Coastal Connection Div. / Owner of AMcomm Telecommunications, Inc. In 1975 Mr. Weishuhn began his career when he was offered an opportunity to work for Central Michigan Construction Inc. Being from a large family of linemen he was very eager to establish himself in this industry. Mr. Weishuhn worked for CMCI until 1986, after successfully completing many cable television and fiber-optic builds as well as acquiring extensive training in all aspects of the aerial construction industry, he found himself in a position where he had accommodated the highest level achievable with CMCI. At this time, having acquired the vast knowledge necessary, he felt secure in forming his own company, Coastal Connection. Since forming Coastal Connection he has established himself with great success in the cable & fiber industry, earning a solid name and reputation. In 1999 Mr. Weishuhn accepted an acquisition offer with AMcomm Telecommunication Inc. and has proven to be a valuable addition to the AMcomm Network.

Our Commitment to Quality

It is important to us, as the owners of a growing company like AMcomm Telecommunications Inc., that we define our commitment to quality. We cannot continue our current growth patterns if we neglect our most important responsibility to our clients. Let us be the first to tell you that we will honor this promise as we have in the past.

In our beginning years it was easy to personally look at almost every job that was completed to make sure that this goal was met. Now, as we have grown in size, we acknowledge that this requirement is still there and although we may not be able to personally inspect every job, we must still take measures toward meeting our commitment.

Our pledge to quality will be continued by the hiring of enough trained and experienced supervisors to quality check completed work, and by communicating closely with our clients to assure their ongoing satisfaction. We will also instill, daily into the thoughts of our labor forces, this absolute requirement with the understanding that we will not settle for less than the best. This commitment to excellence is only equaled by the commitment to customer satisfaction.

That's Our Promise !!!

